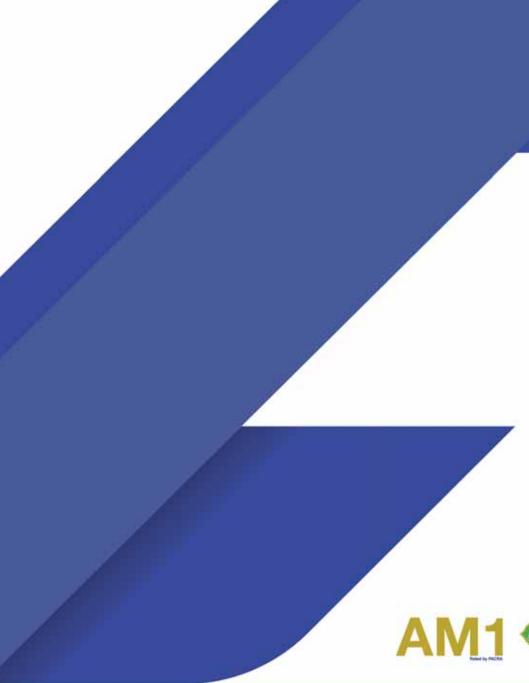


# **QUARTERLY** REPORT

**SEPTEMBER** 2020 (UNAUDITED)

Funds Under Management of MCB-Arif Habib Savings and Investments Limited









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## **FUND'S INFORMATION**

**Management Company** MCB-Arif Habib Savings & Investments Limited

Adamiee House, 2nd Floor, I.I. Chundrigar Road, Karachi.

**Board of Directors** Mr. Haroun Rashid Mr. Nasim Beg Mr. Muhammad Saqib Saleem Chairman Vice Chairman

Chief Executive Officer Mr. Ahmed Jahangir Mr. Kashif A. Habib Director

Director Mirza Qamar Beg Syed Savail Meekal Hussain Director Director Ms. Mavra Adil Khan Director

**Audit Committee** Mirza Qamar Beg Chairman Mr. Nasim Beg Member Mr. Ahmed Jahangir Member

Member Mr. Kashif A. Habib Syed Savail Meekal Hussain Member

Human Resource & Mirza Qamar Beg Chairman Remuneration Committee Mr. Nasim Beg Member Mr. Ahmed Jahangir Member Syed Savail Meekal Hussain Member

Ms. Mavra Adil Khan Member Mr. Muhammad Saqib Saleem Member

**Chief Executive Officer** Mr. Muhammad Saqib Saleem

Chief Operating &

**Financial Officer** Mr. Muhammad Asif Mehdi Rizvi

Company Secretary Mr. Altaf Ahmad Faisal

Trustee Central Depositary Company of Pakistan Ltd. CDC House, 99-B, Block 'B'S.M.C.H.S Main Shahra-e-Faisal Karachi

Tel: (92-21) 111-111-500 Fax: (92-21) 34326053 Web: www.cdcpakistan.com

Bankers MCB Bank Limited

Habib Metropolitan Bank Limited

United Bank Limited Allied Bank Limited Bank Al Habib Limited Habib Bank Limited National Bank of Pakistan Zarai Taragiati Bank Limited Bank Al Falah Limited Meezan Bank Limited

Dubai Islamic Bank Pakistan Limited

Bank of Punjab Limited Faysal Bank Limited

**Auditors** A.F. Ferguson & Co

Chartered Acountants (Member Firm of PWC Network)

State Life Building 1-C I.I. Chundrigar Road, Karachi.

Legal Advisor

Bawaney & Partners 3rd & 4th Floor, 68 C, Lane 13, Bukhari Commercial Area Phase VI, D.H.A., Karachi

**Transfer Agent** MCB-Arif Habib Savings & Investments Limited

Adamjee House, 2nd Floor, I.I. Chundrigar Road, Karachi.

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Rating AM1 Asset Manager Rating assigned by PACRA

# REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE QUARTER ENDED SEPTEMBER 30, 2020

### Dear Investor,

On behalf of the Board of Directors, We are pleased to present MCB Cash Management Optimizer accounts review for the quarter ended September 30, 2020.

### **ECONOMY AND MONEY MARKET OVERVIEW**

The start to fiscal year 2021 has been promising as economic activities have started to pick up as lockdowns have been lifted in general across the country. The economic recovery has been sharper than expectations as lagged impact of monetary easing, pent up demand and higher remittances have provided impetus to economic growth. We now expect economic growth to be higher than general estimates. Government had initial expectations of lower industrial growth (targeting a growth of 0.1% YoY) due to Covid-19, which we now believe would be better than expectations as cyclical sectors have seen a reversal in their fortunes.

Cement sector saw an impressive growth in local dispatches as they witnessed a growth of 19% YoY in the first quarter of FY21. Sales of two wheeler units rose at a more impressive rate of 22% YoY reflecting on the vibrancy of middle class economic dynamics. Similarly, the demand of white petroleum products increased by 6% YoY during the quarter implying a broad based recovery in economy. While LSM number of only one month have been released for this fiscal year (up 5% YoY), we expect it to grow at high single digit in the first quarter.

Current account deficit posted a surplus of USD 805 million in the first two months of fiscal year compared to a deficit of USD 1,214 million in the corresponding period of the last year. The improvement came in primarily on the back of higher remittances which grew at a stupendous rate of 31% in the first two months and at a similar rate in the first quarter. Foreign exchange reserves of central bank saw a nominal increase of USD 100 million during the quarter due to improved balance of payment position.

Inflation remained an Achilles heel for the government as rising food prices continued to create challenges for policy makers. Headline inflation represented by CPI averaged 8.8% YoY during the quarter, with food inflation averaging 15.1% YoY during the period. The prices of perishable food items along with the price of wheat continued to advance higher as supply side disruptions and mismanagement caused the prices to soar. Nevertheless, core inflation as measured by Non Food Non Energy was still controlled and averaged 6.6% for the period. The MPC committee conducted one monetary policy during the quarter and maintained status quo after successive cuts in previous meetings. While real interest rates remained negative, the central bank was cautious with regards to demand side pressures owing to Covid-19. As the economy started to open up, tax collection also improved and grew by 5% during the quarter, returning to the positive zone after a span of 4 months. FBR collected record 1,004 billion in taxes, surpassing the target by PKR ~40 billion during the quarter.

Yield curve started to slope upward after inflation continued to disappoint investors. The central bank also raised its expectation of inflation as discussed in the minutes of MPC. It now expects it to fall in the upward range of 7-9% compared to earlier expectations of inflation falling in the lower range. 3Y, 5Y and 10Y bonds saw a rise of 76 bps, 102 bps and 106 bps respectively during the period.

### **FUND PERFORMANCE**

During the period under review, the fund generated an annualized return of 6.39% as against its benchmark return of 6.72%, a difference of -0.33%. WAM of the fund was 1 day at September end.

The fund was 99.6% in cash as of September end. High cash exposure was due to the fact that banks were offering lucrative rates on bank deposits.

The Net Assets of the Fund as at September 30, 2020 increased by 6.39% to Rs. 29,901 million as compared to Rs. 28,106 million as at June 30, 2020.

The Net Asset Value (NAV) per unit as at September 30, 2020 was Rs. 101.0395 as compared to opening NAV of Rs. 100.8561 per unit as at June 30, 2020 registering a decrease of Rs. 0.1834 per unit.

### **FUTURE OUTLOOK**

GDP growth for FY21 is projected at 2.1% by government and various institutions. Pakistan has essentially survived the first wave of pandemic, as number of daily cases (within 1000) have reduced to one-sixth of the peak daily cases (about 6000) witnessed during early June. Generally, economy appears to now operating close to pre-covid levels as cyclical sectors have geared up after record monetary easing. We expect growth to fare better than general expectations as

# REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE QUARTER ENDED SEPTEMBER 30, 2020

industrial growth has revived much earlier than our anticipation. We expect economic growth to recover well above 2.1%. Balance of Payment worries are over for now as current account deficit has adjusted to reasonable level since the policy actions taken by the central government. Global economy has started to recover and the news flow suggests that the exports are gaining momentum. Remittances have also been far above the general expectations and in fact 31% YoY growth in the first quarter has surprised everyone. Even accounting for a 5% decline in remittances from here onwards, the overall situation will remain in comfortable zone. We expect CAD to settle near 1.2% of GDP in the FY21, which can be easily financed via flows from foreign investments and debt flows. Swift continuation of IMF program will be a key prerequisite to keep the financial account in positive zone. With the current scenario, we expect foreign exchange reserves to further increase by USD 2 billion during the next year, which will help alleviate any pressure on currency. Inflation has exceeded our earlier expectations as food prices have sky rocketed. We expect CPI to average 9.1% for FY21, slightly higher than the expected range (7.0-9.0) of central bank. However, the inflation trajectory would remain close to 8% over the next few months and would move near double digits by the end of the fiscal year due to the low base effect. Thus, central bank may consider to adjust the interest rates in the second half of the fiscal year. However, the quantum of adjustment will depend on the balance of payment and economic situation at that time.

For debt holders, we expect Money Market Funds to continue to seamlessly mirror policy rates throughout the year. On the other hand, government bonds have priced in the anticipated yield curve. We remain cautious at the current levels of bond yields and would continue to monitor the data points to capitalize on opportunities.

### **Mutual Fund Industry Review**

The Net Assets of the open end mutual fund industry increased by about 14.3% to PKR 848 billion at the end of 1QFY21 compared to end of 4QFY20. Money market funds and Fixed Income funds experienced an influx of investment as the status quo of interest rates was maintained by the central bank throughout the quarter. Total money market funds grew by about 41% since June 2020. Within the money market sphere, the conventional funds dominated as they grew by about 13% to PKR 233 billion. In addition, the total fixed Income funds increased by about 18% since June 2020, as the shariah compliant funds grew by 15% to near PKR 126 billion. The appetite for risk assets ignited in the post lockdown scenario as the aggregate demand boosted. Equity and related funds surged rapidly by 20% from PKR 224 billion to PKR 268 billion over the quarter. Most of the rise in AUMs can be attributed to a positive uptick in the market that was up 26% YoY owing to favorable investor sentiments.

In terms of the segment share, Money Market funds were the leader with a share of around 41%, followed by Equity and Equity related funds with a share of 32% and Income funds having a share of 26% as at the end of 1QFY21. Mutual Fund Industry Outlook

Record decline in interest rates have reinstated the confidence in risk asset classes. We expect liquidity to gear up towards equity and related funds. The sustainability of liquidity will however depend on how the economy transitions through this phase of pandemic. Our operations remained seamless and given our competitive edge due to aggressive investment in digital access and online customer experience, the environment provides an opportunity with growing number of investors available online.

### **ACKNOWLEDGMENT**

The Board is thankful to the Fund's valued investors, the Securities and Exchange Commission of Pakistan and the Trustees of the Fund for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team.

On behalf of Directors,

Muhammad Saqib Saleem Chief Executive Officer October 23, 2020

Nasim Beg Vice Chairman / Director

# ڈائر یکٹرزر پورٹ

# اظهارتشكر

ڈائر کیٹرز ہمارے صص یافتگان کوخراج تحسین پیش کرتے ہیں کہ انہوں نے نمپنی میں مُسلسل اعتاد کا اظہار کیا ہے۔علاوہ ازیں ،ہم نمپنی کے ہرایک فرد کے عزم واخلاص اورجد ّت پیندانہ سوچ کوبھی بے حدسرا ہتے ہیں اور ہمیں یقین ہے کہوہ مستقبل میں بھی اِسی طرح سرگر معمل رہیں گے۔

من جانب ڈائر یکٹرز،

مر الماليم ال

23 اكتوبر 2020ء

چيف ايگزيکڻوآ فيسر

# ڈائر یکٹرزر پورٹ

Debt حاملین کے لیے ہم توقع کرتے ہیں کہ بازارِزر کے فنڈ سال بھر پالیسی شرحوں کی عکاسی بلا رکاوٹ جاری رکھیں گے۔دوسری جانب حکومتی بانڈز دورانِ سال پہلے ہی کچھ صدتک متوقع مالیاتی تسہیل میں کردارادا کر چکے ہیں۔ہم بانڈز کے منافعوں کی موجودہ سطحوں کے حوالے سے متاط ہیں اور ڈیٹا کے نکات کی نگرانی جاری رکھیں گے تا کہ مواقع سے فائدہ اُٹھایا جا سکے۔

# ميوچل فنڈ صنعت کا جائز ہ

اوین end میوچل فنڈ صنعت کے net اٹا شجات تقریباً 14.3 فیصد بڑھ کر مالی سال 2021ء کی پہلی سہ ماہی کے اختتا م پرتقریباً 848 بلین روپے ہوگئے۔ منی مارکیٹ فنڈ زاور فِلسڈ انکم فنڈ ز میں خطیر سر مابیکاری ہوئی کیونکہ مرکزی بینک نے سال بجر انٹر بیٹ کی شرحوں کی سطح کو برقر اررکھا۔ منی مارکیٹ کے مجموعی فنڈ ز میں جون 2020ء کے مقابلے میں 41 فیصد اضافہ ہوا۔ زیرِ جائزہ مُدّت کے دوران منی مارکیٹ کے دائرے میں روایت فنڈ ز حاوی رہے کیونکہ وہ تقریباً 18 فیصد بڑھ کر 233 بلین روپے ہوگئے۔ علاوہ ازیں، مجموعی فِلسڈ انکم فنڈ ز میں جون 2020ء سے تقریباً 18 فیصد اضافہ ہوا کیونکہ شریعت کی تعمیل والے فنڈ ز 15 فیصد بڑھ کر تقریباً 126 بلین روپے ہوگئے۔ لاک ڈاؤن ختم ہونے کے بعد مجموعی طلب میں اضافہ ہوا۔ ایوئی اور متعلقہ فنڈ ز دورانِ سہ ماہی 20 فیصد بڑھ کر 224 بلین روپے سے اضافے کے باعث خطرات کے حامل اٹا شہات کی مائل میں اضافہ ہوا۔ ایوئی اور متعلقہ فنڈ ز دورانِ سہ ماہی 20 فیصد بڑھ کر 244 بلین روپے ہوگئے۔ 268 بلین روپے ہوگئے۔ گوٹر اردیا جاسکتا ہے جو سر ماہیکاروں کے گھڑت رہ جوان کی بدولت ہوئی۔

مالی سال 2021ء کی پہلی سہ ماہی کے اختتا م پر شعبہ جاتی سر مایہ کاری کے اعتبار سے منی مارکیٹ فنڈ زنقریبًا 41 فیصد کے ساتھ سب سے آگے تھے، جبکہ ایکوٹی اور متعلقہ فنڈ زنقریبًا 32 فیصد، اور انکم فنڈ زنقریبًا 26 فیصد کے حامل تھے۔

# ميوچل فنڈ صنعت كامتنقبل كامنظر

انٹریسٹ کی شرحوں میں اب تک کی سب سے زیادہ کمی کی بدولت خطرات کے حامل اٹا شہبات میں اعتماد بحال ہوا ہے۔ ایکوٹی اور متعلقہ فنڈ ز کے شعبے میں نفذیت میں بہتری متوقع ہے۔ تاہم نفذیت کی پائیداری کا انحصاراس بات پر ہوگا کہ معیشت اِس وباء کے مرحلے سے کس طرح گزرتی ہے۔ ہمارے آپریشنز بلا رکاوٹ جاری رہے، اور ڈیجیٹل رسائی اور آن لائن سہولیات میں بھر پورسر مایہ کاری کے نتیج میں ہمیں جو سبقت حاصل ہے اس کی بدولت ہم آن لائن دستیاب سرمایہ کاروں کی بڑھتی ہوئی تعداد سے استفادہ کر سکے۔

# ڈائر یکٹرزر پورٹ

پہنچ جائے گا، جبکہ پہلے اس کا نجل سطح میں آنامتوقع تھا۔ دورانِ مدّت تین، پانچ اور دس سالہ بانڈ زمیں بالتر تیب76، 102 اور 106 بیسِس پوائنٹس (بی بی ایس) کا اضافیہ وا۔

# فنڈ کی کارکردگی

زیرِ جائزہ مدت کے دوران فنڈ کا ایک سال پر محیط منافع 6.39 فیصد تھا جو مقررہ معیار ( 6.72 فیصد ) کے مقابلے میں 0.33 فیصد کم ہے۔ ستمبر کے اختتا م پر فنڈ 99.6 فیصد نفتہ میں تھا۔ نفتہ میں زیادہ شمولیت کی وجہ دیتھی کہ بینکوں نے بینک ڈپازٹس پر پرکشش شرحیں پیش کی ہوئی تھیں۔ 30 ستمبر 2020ء کو فنڈ کے net اٹا شرجات 29,901 ملین روپے تھے جو 30 جون 2020ء ( 28,106 ملین روپے ) کے مقابلے میں 6.39 فیصد اضافہ ہے۔

30 ستمبر 2020ء کو net اٹا شرجاتی قدر (این اے وی) 101.0395 روپے ٹی یونٹ تھی جو 30 جون 2020ء کو ابتدائی این اے وی 100.8561 روپے ٹی یونٹ کے مقابلے میں 0.1834 روپے ٹی یونٹ کی ہے۔

# معیشت اور بازار - مستقبل کے امکانات

حکومت اور متعدداداروں کے مطابق مالی سال 2021ء کے لیے مجموعی مُلکی پیداوار (جی ڈی پی) میں 2.1 فیصد ترقی متوقع ہے۔ پاکستان کو وِڈ ۱۹ کی کہر سے نبرد آزما ہونے میں کا میابی حاصل کی ہے کیونکہ متاثرہ افراد کی یومیہ تعداد ( 1000 سے کم) ما وِجون کے آغاز میں منظرِ عام پر آنے والے تعداد کی بلند ترین سطح ( تقریبًا 6000 ) کا چھٹا ھے درہ گئے ہیں۔ معیشت اب عمومی طور پر قبل از کو وِڈ سطحوں پر سرگر مِ ممل ہے کیونکہ گردشی شعبوں نے ریکارڈ مالیا تی تسہیل کے بعدر فقار پکڑلی ہے۔ ہمارے نزدیک مالیا تی تسہیل کے بعدر فقار پکڑلی ہے۔ ہم سمجھتے ہیں کے عمومی تو قعات سے بہتر ترقی ہوگی کیونکہ نتی ہماری اُمید سے جلد بحال ہوگئی ہے۔ ہمارے نزدیک معاشی ترقی ہماری اُمید سے جلد بحال ہوگئی ہے۔ ہمارے نزدیک معاشی ترقی ہماری اُمید سے کا فی بلند سطح پر بحال ہوگئی۔

ادائیکیوں کے توازن کی پریشانیاں فی الوقت ختم ہوگئ ہیں کیونکہ مرکزی حکومت کی جانب سے پالیسی اقدامات کے بعد کرنٹ اکاؤنٹ خسارہ معقول سطح پر آ گیا ہے۔ عالمی معیشت میں بحالی کے مل کا آغاز ہوگیا ہے اور برآ مدات میں بتدریج بہتری کی خبریں گردش میں ہیں۔ ترسیلات زرجھی تو تعات سے بہت بلند ہوئی ہیں اور پہلی سہ ماہی میں 13 فیصد سمال درسال ترقی نے سب کو جیران کر دیا ہے۔ اگر ترسیلات زرمیں یہاں سے 5 فیصد کی بھی مان لی جائے تب بھی مجموعی صور تحال قابو میں رہے گی۔ ہم سمجھتے ہیں کہ مالی سال 2021ء میں کرنٹ اکاؤنٹ خسارہ جی ڈی پی کے تقریبا 1.2 فیصد پر تھر ہے گا، اور اس کے لیے مالیات کی فرا ہمی باسانی غیر مُلکی سر مایہ کاروں اور قرض کے ذریعے ہوسکتی ہے۔ آئی ایم ایف پروگرام پر ممل درآ مدکا سبک رفتاری کے ساتھ جاری رہنا مالیاتی گوشوار سے کو مثبت حد میں رکھنے کے لیے کلیدی عامل فابت ہوگا۔ موجودہ صور تحال میں غیر مُلکی زیر مُبادلہ کے ذخائر میں اگلے سال مزید 2 بلین ڈالر کا اضافہ متوقع ہے جس کی بدولت رویے پر کسی قسم کے دباؤ کو کم کرنے میں مدد ملے گ

افراطِ زربماری سابقہ تو قعات سے آگے بڑھ گئی ہے کیونکہ اشیائے خور دونوش کی قیمتیں آسان کوچھورہی ہیں۔ہمارے نزدیک مالی سال 2021ء کے لیے سی پی آئی کا اوسط 9.1 فیصد ہوگا جو مرکزی بینک کی متوقع حد (7.0 سے 9.0) سے تھوڑ ازیادہ ہے۔تا ہم اگلے چند ماہ کے دوران افراطِ زرکی رفتار تقریباً 8 فیصد رہے گی اور مالی سال کے اختتا م تک دوعدد تک پہنچ گی جس کی وجہ پست base کی اثر پذیری ہے۔ چنا نچے مرکزی بینک مالی سال کے نصف آخر میں انٹریسٹ کی شرحوں میں ترمیم کرنے کے بارے میں سوچ سکتا ہے۔

عزيز سرماييدار

بورڈ آف ڈائر یکٹرز کی طرف سے ایم ہی بی کیش مینجمنٹ آپٹیمائز رکے اکاؤنٹس کا جائزہ برائے سہماہی مُسختۃ۔۔۔۔۔۔۔۔۔ 30 ستمبر 2020ء پیش خدمت ہے۔

# معيشت اور بإزارِ زركا جائزه

مالی سال 2021ء کا آغاز اُمیدافزار ہا کیونکہ مُلک جر میں عمومی طور پرلاک ڈاؤن ختم کے جانے کے نتیج میں معاشی سرگرمیوں کی رفتار میں اضافہ ہوا ہے۔ معاشی بحالی تو قعات ہے بہتر رہی کیونکہ مالیاتی تسہیل کی سُست رفتار اثر پذیری ، مُقیّد طلب اور ترسیلات زر میں اضافے کی بدولت معاشی ترقی کوئر ک فراہم ہوا۔ ہمیں اُمید ہے کہ اب معاشی ترقی عمومی تخییوں سے بلندتر ہوگی۔ حکومت کو ابتدائی طور پر پست ترصنعتی ترقی کی تو قع تھی (کووڈ 19 کے باعث فراہم ہوا۔ ہمیں اُمید ہے کہ اب معاشی ترقی عمومی تخییوں سے بلندتر ہوگی۔ حکومت کو ابتدائی طور پر پست ترصنعتی ترقی کی تو قع تھی (کووڈ 19 کے باعث مالی سال 2021ء کی پہلی سہماہی میں سینٹ کے شعبے نے مقامی ترسیلات میں 19 فیصد سال در سال کی متاثر کن ترقی کی۔ موٹر سائیکلوں کی فروخت میں 20 فیصد قابل ذکر اضافہ ہوا جس سے متوسط طبقے کی معاشی صور تحال میں بہتری کی عکاسی ہوتی ہے۔ اِسی طرح سفید پٹر ولیئم کی مصنوعات کی ما نگ میں دورانِ سہ ماہی 6 فیصد سال در سال اضافہ ہوا جس سے معیشت میں وسیع بنیاد پر بحالی کی طرف اشارہ ہوتا ہے۔ بڑے پہلی سہماہی کے میں مینونی پچرنگ (ایل ایس ایم) کا اِس مالی سال کے لیے صرف ایک عدد ظاہر کیا گیا ہے (5 فیصد سال در سال تک ) کیان ہم شبھتے ہیں کہ پہلی سہماہی کے دوران اس میں بلند کی عکر در ایل ایس ایک کا اِس مالی سال کے لیے صرف ایک عدد ظاہر کیا گیا ہے (5 فیصد سال در سال تک ) کیان ہم شبھتے ہیں کہ پہلی سہماہی کے دوران اس میں بلند کیک عکر در کیا گیا۔

کرنٹ اکا ؤنٹ خسارے میں مالی سال کے پہلے دوماہ میں 805 ملین ڈالر کی ہوئی جبکہ سالِ گزشتہ کی مماثل مدّت میں خسارہ 1,214 ملین ڈالرتھا۔ اس بہتری کی بنیادی وجہ ترسیلات ِزر میں پہلے دوماہ کے دوران اور پہلی سہ ماہی میں بھی 31 فیصدز بردست اضافہ ہے۔مرکزی بینک کے غیر مُلکی زرِمبادلہ کے ذخائر میں دورانِ سہ ماہی 100 ملین ڈالر کا معمولی اضافہ ہوا جس کی وجہ ادائیگیوں کے توازن کی صورتحال میں بہتری ہے۔

افراطِ زرحکومت کا کمزور پہلور ہا کیونکہ اشیائے خوردونوش کی قیمتوں میں اضافہ پالیسی ساز افراد کے لیے چینج پیش کرتار ہا۔ دورانِ سہ ماہی ہیڈ لائن افراطِ زرکا اوسط جس کی نمائندگی صار فی قیمت کی انڈیکس (سی پی آئی) سے ہوتی ہے، کا اوسط 8.8 فیصد سال در سال تھا، جبکہ اشیائے خوردونوش کے افراطِ زرکا اوسط 15.1 فیصد سال در سال تھا۔ جلد خراب ہوجانے والی اشیائے خوردونوش بشمول گندم کی قیمت میں اضافہ جاری رہاجس کی وجہ رسدگی جہت میں ہونے والی خرابیاں اور بدا تنظامی ہے۔ بہر حال اصل افراطِ زر، جس کی بیائش اشیائے خوردونوش اور تو انائی کے شعبوں کے علاوہ کے ذریعے ہوتی ہے، قابو میں تھی اوراس کا اوسط 6.6 فیصد تھا۔ ایم پی سی کمیٹی نے دورانِ سہ ماہی ایک مانیٹری پالیسی اجلاس منعقد کیا اور گزشتہ اجلاسوں میں بے در بے کو تیوں کے بعد صور تحال کو برقر اررکھا۔ اگر چھانٹر یسٹ کی اصل شرحیں منفی رہیں، مرکزی بینک کووڈ 19 کے باعث طلب کی جہت پر بڑنے والے دباؤ کے حوالے سے مختاط تھا۔

معیشت کے مشحکم ہونے کے ساتھ ساتھ گیکس و صولی بھی بہتر ہوئی اوراس میں دورانِ سہ ماہی 5 فیصداضا فہ ہوا، اوراس طرح چار ماہ بعد یہ عدد منفی سے مثبت ہُوا۔ایف بی آرنے ریکارڈ 1,004 بلین رویے ٹیکس جمع کیا جومقررہ مہرف سے تقریبًا 40 بلین رویے زیادہ ہے۔

افراطِ زرنے سرمایہ کاروں کو مایوں کرنے کا سلسلہ جاری رہااور پیداواری خم بلندی کی طرف جانا شروع ہوگیا۔ مرکزی بینک نے بھی افراطِ زرسے متعلق اپنی توقع کو بڑھایا جیسا کہ مانیٹری پالیسی تمیٹی (ایم پیسی) کے نیٹس میں مذکور ہے۔اب مرکزی بینک کوتوقع ہے کہ افراطِ ذر 7 سے 9 فیصد کی او پری سطح میں

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2020

	Note	September 2020 (Unaudited) (Rupees	June 2020 (Audited) in '000)
ASSETS Balances with banks Investments Receivable against sale of investments Advances, deposits, prepayments and other receivable Total assets	6 7	29,961,219 - - 112,435 30,073,654	28,023,622 33,582 3,360,717 210,500 31,628,421
LIABILITIES Payable to the Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan Payable against Purchase of investment Accrued expenses and other liabilities Total liabilities	9	12,154 1,844 1,472 - 157,067 172,537	17,305 1,607 3,874 3,352,541 147,308 3,522,635
NET ASSETS		29,901,117	28,105,786
Unit holders' fund (as per statement attached)		29,901,117	28,105,786
Contingencies and Commitments	10		
		(Number	of units)
NUMBER OF UNITS IN ISSUE		295,934,963	278,672,060
		(Rup	ees)
NET ASSETS VALUE PER UNIT		101.0395	100.8561

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

Chief Financial Officer

# CONDENSED INTERIM INCOME STATEMENT (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2020

INCOME	Note	September 2020 (Rupees	September 2019 in '000)
Capital gain on sale of investments - net	F	(10,262)	5.790
Profit on letter of placement		1,985	57,377
Profit on bank deposits		213,790	253,831
Income from government securities		318,067	133,178
Income from commercial papers		-	19,141
		523,579	469,316
Net unrealised appreciation on re-measurement of			
investments classified as 'financial assets at			
fair value throught profit or loss'	7.1.1 _		204
Total income		523,579	469,520
EXPENSES			
Remuneration of Management Company		25,957	18,104
Sindh Sales tax on Management fee		3,374	2,353
Remuneration of Central Depository Company of Pakistan			
Limited - Trustee		4,798	2,207
Sindh Sales tax on remuneration of Central Depository Company		004	007
of Pakistan Limited- Trustee		624	287 678
Annual fee of Securities and Exchange Commission of Pakistan Allocated expenses		1,472     7,381	3,394
Marketing And Selling Expense		-	6,492
Legal and professional		34	46
Brokerage expenses		64	125
Auditor's remuneration		248	225
Other expenses		277	309
Total operating expenses		44,230	34,222
Net income from operating activities	_	479,350	435,298
Provision for Sindh Workers' Welfare Fund (SWWF)	8.1	(9,587)	(8,706)
Net income for the period before taxation	_	469,763	426,592
Taxation	11	-	-
Net income for the period after taxation	_	469,763	426,592
Allocation of net income for the period:			
Net income for the period		469,763	426,592
Income already paid on units redeemed	_	(36,183)	(25,831)
	_	433,580	400,761
Accounting income available for distribution	_		5.550
- Relating to capital gains		-	5,579
- Excluding capital gains	L	433,580	395,182
	_	433,580	400,761

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

# For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

Earnings per unit

**Chief Financial Officer** 

Director

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# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2020

	September 2020 (Rupees	September 2019 in '000)
Net income for the period after taxation	469,763	426,592
Other comprehensive income for the period	-	-
Total comprehensive income for the period	469,763	426,592

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

**Chief Financial Officer** 

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2020

			September 30			September 30	
		2020				2019	
			(Rupees in '000)				
	Note	Capital Value	Undistributed income	Total	Capital Value	Undistributed income	Total
Net assets at beginning of the period		27,987,813	117,973	28,105,786	13,846,006	56,611	13,902,616
Issue of 333,731,129 units - including additional units (2019:96,862,645 units) - Capital value (at net asset value per unit							
at the beginning of the period)		33,658,831	-	33,658,831	9,748,479		9,748,479
- Element of income		34,865	-	34,865	21,356		21,356
		33,693,696	-	33,693,696	9,769,835	-	9,769,835
Redemption of 316,468,225 units (2019: 102,476,684 units) - Capital value (at net asset value per unit		(04.047.704)		(04.047.704)	(40.040.400)		(40.040.400)
at the beginning of the period)  - Element of income		(31,917,761) (2,948)	(36,183)	(31,917,761)	(10,313,489)	(25,831)	(10,313,489)
- Element of income		(31,920,709)	(36,183)	(39,131)	(1,965) (10,315,454)	(25,831)	(27,796) (10,341,285)
Total comprehensive income for the period		- 1	469,763	469,763	-	426,592	426,592
Interim distribution during the period	15	(30,811)	(380,425)	(411,236)	(18,709)	(362,940)	(381,649)
		(30,811)	89,338	58,527	(18,709)	63,652	44,943
Net assets at end of the period		93,571,407	171,128	29,901,117	13,281,678	94,432	13,376,109
Undistributed income brought forward comprising of: - Realised			117,891			56,611	
- Unrealised (loss) / gain			82			50,011	
		-	117,973		•	56,611	
Accounting income available for distribution		F			r		
- Relating to capital gains - Excluding capital gains			433,580			5,579 395,182	
- Excluding capital gains		L	433,580		Į	400,761	
Cash distribution during the period			380,425			362,940	
Undistributed income carried forward		-	171,128		•	94,432	
Undistributed income carried forward - Realised - Unrealised			171,128			94,432	
Ornoulsed		-	171,128			94,432	
				(Rupees)			(Rupees)
Net assets value per unit at beginning of the period				100.8561			100.6423
Net assets value per unit at end of the period			=	101.0395		=	100.9329

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

# For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

**Chief Financial Officer** 

# CONDENSED INTERIM CASH FLOW STATEMENT (Un-Audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2020

Net income for the period before taxation  Adjustments for non cash and other items:  Net unrealised diminution / (appreciation) on re-measurement of investments classified as 'at fair value through profit or loss'  469,763  426,592
Net unrealised diminution / (appreciation) on re-measurement of investments classified as 'at fair value through profit or loss' - (204)
investments classified as 'at fair value through profit or loss' - (204)
Capital gain / (loss) on sale on investments - net 10,262 (5,790)
10,262 (5,994)
480,025 420,802
Decrease in assets
Investments 23,320 1,606,227
Receivable against sale of investments 3,360,717
Prepayments and profit receivable 98,065 (10,533)
3,482,102 1,595,694
(Decrease) / Increase in liabilities Payable to Management Company (5,151) (640)
Payable to Management Company Payable to Central Depository Company of Pakistan Limited - Trustee 237 (201)
Payable to Securities and Exchange Commission of Pakistan (2,402) (9,811)
Payable Against Purchase Of Investment - money market (2,102) 480,424
Accrued expenses and other liabilities 9,759 9,668
(3,350,098) 479,440
Net cash generated operating activities 612,029 2,495,732
CASH FLOWS FROM FINANCING ACTIVITIES
Receipt from issuance and conversion of units (excluding additional units) 33,662,884 9,751,126
Payment against redemption and conversion of units (31,956,892) (10,341,285)
Distributions made during the period (380,425) (362,940)
Net cash generated from / (used in) financing activities 1,325,568 (953,099)
Net increase in cash and cash equivalents 1,937,597 1,542,633
Cash and cash equivalents at beginning of the period 28,023,622 10,112,614
Cash and cash equivalents at end of the period 29,961,219 11,655,247

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

# For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

**Chief Financial Officer** 

## 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 MCB Cash Management Optimizer (the Fund) was established through a Trust Deed executed between Arif Habib Investments Limited (now MCB-Arif Habib Savings and Investments Limited), as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The draft Trust Deed was approved by the Securities and Exchange Commission of Pakistan (SECP) vide its letter dated July 09, 2009 consequent to which the trust deed was executed on July 10, 2009, in accordance with the Asset Management Companies Rules, 1995 (AMC Rules) repealed by Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).
- 1.2 The Management Company of the Fund has been licensed to act as an Asset Management Company under the Non Banking Finance Companies (Establishment and Regulations) Rules 2003 through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 2nd Floor, Adamjee House, I.I Chundrigar Road, Karachi, Pakistan.
- 1.3 The Fund is an open-end mutual fund and has been categorised as 'Money Market Scheme' by the Board of Directors of the Management Company in accordance with the requirements of Circular 7 of 2009 dated March 6, 2009 issued by the SECP, and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. Unit holders are divided into plan 'A' and plan 'B'. The unit holders under plan "A" are entitled for bonus units as well as cash dividend, whereas unit holders under plan "B" are entitled for cash dividend only. The units are listed on Pakistan Stock Exchange Limited (PSX).
- 1.4 The Fund primarily invests in a mix of short term corporate debt and government securities, repurchase agreements, term deposit and money market placements with scheduled banks.
- 1.5 Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of 'AM1' dated October 06, 2020 to the Management Company and a stability rating of 'AA+(f)' dated October 19, 2020 to the Fund.
- 1.6 Title to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

### 2 BASIS OF PREPARATION

### 2.1. STATEMENT OF COMPLIANCE

- **2.1.1** This condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan which comprises of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act);
  - Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
  - Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (The NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (The NBFC Regulations) and requirement of the Trust Deed.

Where provisions of and directives issued under the Companies Act, 2017, Part VIIIA of the repealed Companies Ordinance, 1984, the NBFC rules, the NBFC Regulations and requirements of the Trust Deed differ from the International Accounting Standard (IAS) 34, Interim Financial Reporting, the provisions of and directives issued under the Companies Act, 2017, Part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations and requirements of the Trust Deed have been followed.

- **2.1.2** This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the financial statements for the year ended 30 June 2020.
- 2.1.3 The comparative in the statement of assets and liabilities presented in the condensed interim financial information as at 30 September 2020 have been extracted from the audited financial statements of the Fund for the year ended 30 June 2020, whereas the comparatives in the condensed interim income statement, condensed interim cash flow statement, condensed interim distribution statement and condensed interim statement of movement in unit holders'

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funds are stated from unaudited condensed interim financial information for the guarter ended 30 September 2019.

- 2.1.4 The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information is unaudited.
- 2.1.5 In compliance with schedule V of the NBFC Regulations the Directors of the Management Company, hereby declare that this condensed interim financial statement give a true and fair view of the Fund.

#### 2.2 **Basis of Measurement**

This condensed interim financial information have been prepared on the basis of historical cost convention except that investments have been included at fair value.

#### 2.3 Functional and presentation currency

This condensed interim financial information is presented in Pak Rupees which is the functional and presentation currency of the Fund.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of these condensed interim financial statements are the same 3.1 as those applied in the preparation of the annual published financial statements of the Fund for the period ended June 30, 2019.

### Standards, amendments and interpretations to existing standards not yet effective and not applicable/ 3.2 relevant to the Fund

There are certain standards, amendments to the approved accounting standards and interpretations that are mandatory for the Fund's accounting periods beginning on or after July 1, 2019 but are considered not to be relevant or do not have any significant effect on the Fund's operations and are, therefore, not detailed in these condensed interim financial statements.

#### 4 **Estimates and Judgements**

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing this condensed interim financial information, the significant judgments made by management in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the year ended 30 June 2020.

#### 5 **Financial Risk Management**

The Fund's financial risk management objectives and policies are consistent with that disclosed in the financial statements as at and for the year ended 30 June 2020.

6	BALANCES WITH BANKS		September 2020 (Unaudited) (Rupees	June 2020 (Audited) in '000)
	In current accounts	6.1	38,510	519,995
	In saving accounts	6.2	29,922,709	27,503,627
			29,961,219	28,023,622

- **6.1** This represents balance maintained with MCB Bank Limited.
- 6.2 These carry profit at the rates ranging between 5.5% to 8.85 % (2020: 5.5% to 14.45) per annum and include Rs.22.32 million maintained with MCB Bank Limited (2019: 43.089 million), (a related party) which carries profit at the rate of 5.5% per annum.

7 7.1	INVESTMENTS Investments at fair value through profit or loss'	Note	September 2020 (Unaudited) (Rupees	June 2020 (Audited) in '000)
	Market Treasury Bills	7.1.1		33,582
			-	33,582

### 7.1.1 Market treasury bills

			Face value		As at 30 September 2020		Market value			
Name of Security	Issue Date	As at July 01, 2020	Purchased during the period	Sold / matured during the period	As at Sep 30, 2020	Carrying value	Market value	Unrealized gain / (loss)	As a percentage of net assets	As a percentage of total investments
		-		(Rupe	es in '000)					
Market treasury										
<u>bills - 3 months</u> Market treasury bills	July 16, 2020		40.005.000.000	40.005.000.000					0.00%	#DIV/0!
Market treasury bills	July 2, 2020	-	18,025,000,000	18,025,000,000	-	-	-		0.00%	#DIV/0!
Market treasury bills	May 7, 2020	-	375,000,000	375,000,000	-	-	-	-	0.00%	#DIV/0!
Market treasury bills	May 21, 2020	-	3,000,000,000 1,600,000,000	3,000,000,000 1,600,000,000	-	-	-	-	0.00%	#DIV/0! #DIV/0!
Market treasury	Way 21, 2020	-	1,000,000,000	1,000,000,000	-	-	-	-	0.0076	#DIV/0:
bills - 6 months										
Market treasury bills	July 16, 2020	_	13,150,000,000	13,150,000,000	_	_	_	_	0.00%	#DIV/0!
Market treasury bills	April 23, 2020		5,145,000,000	5,145,000,000	_		_	_	0.00%	#DIV/0!
Market treasury bills	April 9, 2020	_	1,375,000,000	1,375,000,000	_	_	_	_	0.00%	#DIV/0!
Market treasury bills	May 7, 2020	15.000.000	1,070,000,000	15,000,000	_	_	_	_	0.00%	#DIV/0!
Market treasury bills	March 26, 2020	. 0,000,000	7,345,000,000	7,345,000,000	_	_	_	_	0.00%	#DIV/0!
Market treasury bills	July 2, 2020		450.000.000	450,000,000	_	-	-	-	0.00%	#DIV/0!
Market treasury bills	June 18, 2020		4,400,000,000	4,400,000,000	_	-	-	-	0.00%	#DIV/0!
Mankat tuanaum			,,,	,,,						
Market treasury										
bills - 12 months  Market treasury bills	November 7, 2019	10,335,000		10 225 000				_	0.00%	#DIV/0!
Market treasury bills	December 19, 2019	10,333,000	12,925,000,000	10,335,000 12.925.000.000	-	-	-	-	0.00%	#DIV/0! #DIV/0!
Market treasury bills	September 26, 2019	9,000,000	5,254,745,000	5,263,745,000	-	-	-	-	0.00%	#DIV/0! #DIV/0!
Market treasury bills	October 24, 2019	3,000,000	625,000,000	625,000,000	_		-	-	0.00%	#DIV/0!
Market treasury bills	September 12, 2019		3,800,000,000	3,800,000,000	_	_	-	-	0.00%	#DIV/0!
Market treasury bills	October 10, 2019		13,100,000,000	13,100,000,000	-	-	-	-	0.00%	#DIV/0!
Market treasury bills	August 16, 2019		900,000,000	900,000,000	_	_	_	-	0.00%	#DIV/0!
Market treasury bills	August 29, 2019		1,450,000,000	1,450,000,000	_		_	-	0.00%	#DIV/0!
wanter treasury bills	August 20, 2019		1,400,000,000	1,400,000,000	-			-	0.0070	πυινιο:
Total as at September	er 30, 2020						-	-	1	
Total as at June 30, 2	2020					33,500	33,582	82	· [	

8	ACCRUED EXPENSES AND OTHER LIABILITIES	Note	September 30 2020 (Unaudited) (Rupees i	June 30 2020 (Audited) in '000)
	Provision for Sindh Workers' Welfare Fund	8.1	99,492	89,905
	Provision for Federal Excise Duty and related taxes on:	8.2		
	-Management fee		54,267	54,267
	-Sales load		19	19
	Brokerage payable		49	101
	Withholding Tax Payable		1,795	1,807
	Auditor's remuneration		901	653
	Printing and related expenditure		25	40
	Others		519	516
			157,067	147,308

### 8.1 Provision for Sindh Workers' Welfare Fund

There is no change in the status of the SWWF as reported in the annual financial statements of the Fund for the year ended June 30, 2019. Had the provision for SWWF not been recorded in the condensed interim financial information of the Fund, the net asset value of the Fund as at September 30, 2020 would have been higher by Re.0.3362 per unit (June 30, 2020 Re.0.3226 per unit).

### 8.2 Federal Excise Duty and related tax payable

There is no change in the status of the appeal filed by the Federal Board of Revenue in the Honorable Supreme Court of Pakistan in respect of levy of Federal Excise Duty as reported in the annual financial statements of the Fund for the year ended June 30, 2019. Had the said provision for FED not been recorded in the condensed interim financial information of the Fund, the net asset value of the Fund as at September 30, 2020 would have been higher by Re. 0.1834 per unit (June 30, 2020: Re. 0.1948 per unit).

	2020	June 30 2020
	(Unaudited)	(Audited)
9 PAYABLE TO MCB-ARIF HABIB SAVINGS & INVESTMENTS LIMITED - MANAGEMENT COMPANY	(Rupees i	n '000)
Management fee payable	8,538	9,263
Sindh sales tax on management fee	1,109	1,203
Payable against allocated expenses	2,508	2,185
Marketing and Selling Expense		4,654
	12,154	17,305

### 10 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at September 30, 2020 and June 30, 2020.

### 11 TAXATION

The Fund's income is exempt from income tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income available for distribution for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders by way of cash dividend. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulation, 2008, the Fund is required to distribute 90% of the net accounting income available for distribution other than capital gains to the unit holders in cash. The Fund is also exempt from the provision of Section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. The management intends to distribute at least 90% of income to be earned during current year to the unit holders, therefore, no provision for taxation has been recorded in this condensed interim financial information.

### 12 EARNINGS PER UNIT

Earnings/(Loss) per unit based on cumulative weighted average units for the period has not been disclosed as in the opinion of the Management Company, the determination of the same is not practicable.

#### 13 TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Related parties / connected persons of the Fund include the Management Company, other collective investment schemes managed by the Management Company, MCB Bank Limited being the holding company of the Management Company, the Trustee, directors and key management personnel, other associated undertakings and unit holders holding more than 10% units of the Fund..

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provision of the NBFC Regulations 2008 and Constitutive documents of the Fund.

The transactions with connected persons / related parties are in the normal course of business and are carried out on agreed terms at contracted rates.

Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these financial statements, are as follows:

	September 30,	
	2020	2019
	(Unaudited)	
	(Rupees ir	1 '000)
MCB-Arif Habib Savings and Investments Limited Remuneration of the Management Company		
(including indirect taxes)	29,332	20,457
Allocated expenses	7,381	3,394
Marketing and selling expense	-	6,492
Central Depository Company of Pakistan Limited - Trustee		
Remuneration of the Trustee (including indirect taxes)	5,422	2,495
MCB Bank Limited		
Profit on bank deposits	236	2,412
Bank Charges	64	35
Arif Habib Limited - Brokerage House		
Brokerage expense	3	-
Balance outstanding as at the period / year end are as follows:		
	September	June

### 13.1

	September	June
	2020	2020
	(Unaudited)	(Audited)
	(Rupees i	n '000)
MCB-Arif Habib Savings and Investments Limited		
Management fee payable	8,538	9,263
Sindh sales tax payable on management fee	1,109	1,203
Allocated expenses payable	2,508	2,185
Marketing and Selling payable	-	4,654
Central Depository Company of Pakistan Limited - Trustee		
Remuneration payable	1,632	1,422
Sindh sales tax payable on trustee fee	212	185

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	September 2020 (Unaudited) (Rupees i	June 2020 (Audited) in '000)	
MCB Bank Limited			
Bank deposits	60,835	43,089	
Profit receivable on bank deposits	405	4,641	
Arif Habib Limited - Brokerage House			
Brokerage payable*	-	44	

<sup>\*</sup> The amount disclosed represents the amount of brokerage paid to connected persons and not the purchase or sale value of securities transacted through them. The purchase or sale value has not been treated as transactions with connected persons as the ultimate counter parties are not connected persons.

### 13.2 Transactions during the period with connected persons / related parties in units of the Fund:

	For quarter ended September 30, 2020 (Unaudited)							
	As at July 01, 2020	Issued for cash	Redeemed	As at September 30, 2020	As at July 01, 2020	Issued for cash	Redeemed	As at September 30, 2020
		Uni	s		(Rupees in '000)			
Associated Companies								
MCB - Arif Habib Savings and Investments								
Limited - Management Company	5,469,446	22,151,628	23,208,371	4,412,704	551,627	2,234,573	2,343,044	445,857
Hyundai Nishat Motor Private Limited Employees								-
Provident Fund	22,187	317	-	22,504	2,238	32	-	2,274
Adamjee Life Assurance Company Ltd	-	494,952		494,952	-	50,000	-	50,010
MCB Financial Sevices Limited	834,417	10,114	-	844,531	84,156	1,020	-	85,331
D.G Khan Cement Company Limited	3	-	-	3	1	-	-	1
Nishat Power Limited Employees					-	-	-	
Provident Fund Trust	103,985	1,484	-	105,469	10,488	150	-	10,657
Adamjee Insurance Co.Ltd.					-	-	-	-
Employees Gratuity Fund	267,294	3,453	77,571	193,175	26,958	348	7,828	19,518
Employees Provident Fund	534,504	6,901	155,376	386,029	53,908	696	15,679	39,004
Security General Insurance Co. Ltd.	4,517,331	46,677	3,962,680	601,329	455,601	4,708	400,000	60,758
Sayyed Engineers Limited	5,654	69	-	5,723	570	7	-	578
IT Minds	-	129,114	129,114	-	-	13,022	13,041	-
Asghari Beg MemorialL Trust	-	4,991	2,475	2,516	-	503	250	254
Key management personnel	16,131,058	383,874	235,244	16,279,688	1,626,916	38,727	23,770	1,644,891
no, management percenties	10,101,000	000,011	200,2	10,210,000	1,020,010	00,.2.	20,	1,011,001
Mandate Under Discretionary Portfolio Services	20,805,826	96,240,964	108,535,942	8,510,848	2,098,395	9,708,443	10,964,475	859,932
Unit holders holding 10% or more units**	60,365,689	101,800,416	81,598,252	80,567,853	6,088,250	10,267,193	8,233,859	8,140,535

<sup>\*\*</sup>These persons became connected persons / related parties during the period due to acquiring unit holding of more than 10% of net assets of the Fund.

	For quarter ended September 30, 2019 (Unaudited)							
	As at July 01, 2019	Issued for cash	Redeemed	As at September 30, 2019	As at July 01, 2019	Issued for cash	Redeemed	As at September 30, 2019
		Unit	s			(Rupees	s in '000)	
Associated Companies								
MCB - Arif Habib Savings and Investments								
Limited - Management Company	2,108,504	18,055,537	18,313,676	1,850,365	212,205	290,823	321,973	186,763
Nasim Beg	237	3,090	3,226	101	24	311	325	10
Ahmed Jahangir	52	1	-	53	5	1	-	5
Raza Mansha		3,022,763	-	3,022,763		304,217	-	305,096
Adamjee Insuance Company Limited Nishat Mills Limited Employees	25,705	1,012,506	-	1,038,211	2,587	101,901	-	104,790
Provident Fund Trust	141,826	2,919,472	-	3,061,298	14,274	293,822	-	308,986
D.G Khan Cement Company Limited	2		-	2	1	-	-	1
Adamjee Insurance Co Limited								
Employees Provident Fund	489,204	14,238	-	503,443	49,235	1,433	-	50,814
MCB Financial Sevices Limited	730,103	18,032	-	748,134	73,479	1,815	-	75,511
Nishat Power Limited Employees								
Provident Fund Trust	110,634	3,220	-	113,854	11,134	324	-	11,492
Security General Insurance Co. Ltd.	46,298	1,347	-	47,645	4,659	136	-	4,809
Employees Provident Fund Trust								
Adamjee Insurance Co.Ltd.								
Employees Gratuity Fund	244,831	7,126	_	251,957	24,640	717	_	25,431
Hyundai Nishat Motor Private Limited Employee	,	-,		,	,			
Provident Fund	-	20,302	-	20,302	-	2,043	-	2,049
Key management personnel	123,782	151,053	215,454	59,381	12,458	15,218	21,762	5,993
,	120,102	101,000	210,101	55,561	12,100	10,210	21,702	0,000
Mandate Under Discretionary								
Portfolio Services	11,871,391	13,347,214	15,707,277	9,511,329	1,194,765	1,343,521	1,585,367	960,006
Unit holders holding 10% or more units**	28,579,957	8,688,879	4,893,562	32,375,273	2,876,353	877,137	493,000	3,267,730

<sup>\*\*</sup>These persons became connected persons / related parties during the period due to acquiring unit holding of more than 10% of net assets of the Fund.

### 14 TOTAL EXPENSE RATIO

The total expense ratio of the Fund from July 1, 2019 to September, 2020 is 0.18%. (June 30, 2020: 1.19%) The total expense ratio includes 0.05% (June 30, 2020: 0.34%) representing government levy and SECP fee. This ratio is within the maximum limit of 2% prescribed under the NBFC Regulations for a collective investment scheme for a collective investment scheme categorized as Money Market Scheme.

### 15. INTERIM DISTRIBUTION DURING THE PERIOD

	September 30, 2020							
	Rate per unit	Declaration date	_ Refund of Capital	Distribution of Income				
		_	(Rupees in '000) -					
For the period ended 10 July 2020	Re 0.2642	July 13, 2020	3,167	65,679				
For the period ended 17 July 2020	Re 0.14	July 20, 2020	844	37,644				
For the period ended 11 Aug 2020	Re 0.3082	August 12, 2020	9,581	83,076				
For the period ended 21 Aug 2020	Re 0.2357	August 24, 2020	3,716	65,176				
For the period ended 04 Sep 2020	Re 0.229	September 7, 2020	11,703	55,995				
For the period ended 18 Sep 2020	Re 0.2539	September 21, 2020	1,801	72,854				
			- 30,811	380,425				

### 16. GENERAL

- 16.1 Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.
- 16.2 Corresponding figures have been reclassified and rearranged in these condensed interim financial statements, wherever necessary, for the purpose of better presentation. However, no significant rearrangements or reclassifications were made in these condensed interim financial statements to report.

## 17. DATE OF AUTHORISATION

These condensed interim financial statements were authorized for issue on October 23, 2020 by the Board of Directors of the Management Company.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

**Chief Financial Officer**